



SIG Trading Limited awards new contract to Concorde Informatics

SIG Trading Limited (SIG), the UK trading arm of SIG plc, an international supplier to the construction, building and industrial markets, has awarded a six-figure three year contract to IT Service and Solutions Providers, Concorde Informatics Ltd.

Under the agreement, Brighouse-based Concorde Informatics will deliver through its Managed Services division IT support and business continuity services to SIG's IT infrastructure across all of their 400+ sites in the UK.

The agreement will consolidate three existing separate IT service and business continuity agreements, presently held with two different companies, into one new contract which will generate considerable cost savings over the three year term of the contract.

John Whaling, UK IT Director at SIG said, "We had no hesitation in awarding the contract to Concorde Informatics as they combined a very cost-effective proposal with a business approach that is both flexible and innovative. We know a number of members of their team and that they have a proven track record of providing high-quality service, so this contract award should prove beneficial to both parties".

Colin Meakin, Concorde's managing director, added, "Concorde is an established IT service provider with more than 25 years experience in delivering IT support services. We have all the core strengths expected from an IT service delivery partner and this contract underlines the strength of our offering and reflects our commitment to developing long standing relationships built upon personalised and tailored services to meet the changing needs of our clients."

The contract win follows less than three months since Colin Meakin and a consortium of local businessmen, which included former chief executive of ICM, Barry Roberts, acquired Concorde Informatics in a buy in management buyout deal. Long term clients also include two other leading construction companies, Jewsons Ltd and Marshalls plc.

For further media information, contact Rachel on 0113 380 1644 or email Rachel@sourcemc.co.uk

Concorde Informatics Ltd was established in 1985 and is one of the UK's leading IT Service and Solution Providers.

The company is an HP Authorised Service Provider and Microsoft Gold Partner.



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